SAITECH
TECHNOLOGY POWERING YOUR BUSINESS

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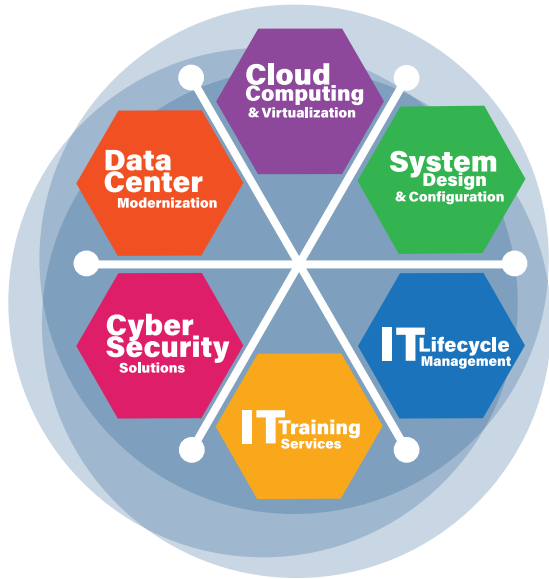erwin@shopsaitech.com
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23 years 2002 - 2025

Small Disadvantaged Business

Contract Vehicles, Awardee, Authorized Distributor • ISO, MBE, Training, and CMMC Certified

NASPO ValuePoint (formerly WSCA-NASPO) · OMNIA PARTNERS · NCPA National Cooperative Purchasing Alliance · America's Fastest-Growing Private Companies Inc. 500 · AbilityOne DISTRIBUTOR · ANAB ACCREDITED Certified to ISO 9001:2015 TÜVRheinland Precisely Right. · NATIONAL Minority Supplier Development Council · CompTIA Proud Member · CYBERSECURITY MATURITY MODEL CERTIFICATION

Trusted IT Solutions Partner

Established in 2002, our mission is to deliver innovative and cost-effective technology solutions, systems, and services that drive digital transformation.

- Consulting and design of IT systems, including AI/ML configurations
- Data platforms, backup solutions, and system integration
- Cybersecurity software licensing, support and maintenance
- Comprehensive pre-sales and post-sales technical support
- Full IT lifecycle services, including maintenance and end-user support

Niche/Differentiator

- $2M+ in ready-to-ship inventory to meet urgent IT demands
- 10,000 sq. ft. office and warehouse in the heart of Silicon Valley, supporting Just-In-Time logistics
- Global supply chain network enabling fast delivery
- Guaranteed savings of 15% or more in time, cost, and operational effort
- Full product traceability with Certificates of Conformance available
- Over 23 years experience in the IT industry, backed by strong OEM partnerships
- Financially stable and debt-free, with annual revenue exceeding $27M

Cloud Computing & Virtualization · System Design & Configuration · IT Lifecycle Management · IT Training Services · Cyber Security Solutions · Data Center Modernization

Past Performance:
Federal Government Contracts and Large Primes

DLA (500+ Task Orders)	$ 7M+
DOE LBNL, LLNL and INL (as Prime)	$ 3M+
BAE Systems (as Sub)	$ 1.5M
Peraton/NRG Technical Services	$ 400K+
SAIC (as Sub)	$ 500K

SLED Contracts/Blanket Purchase Agreements

San Bernadino County	$ 13M+
Riverside County	$ 4.8M+
Alameda County	$ 3.5M+
San Mateo County	$ 3M+
Sonoma County	$ 2M+

NAICS Codes:
541512; 541519; 511210; 611420; 453210; 339940; 423430

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SAM.gov Unique Entity ID (UEI) EGFEH8RLVSG4

"We've worked with Saitech for years! Most of our systems are custom built with specific specs and Saitech has always come through ... We appreciate the work they do for us in keeping our systems up and running"
—Department of Energy NERSC Data Center Manager

Punchout Capable:
SAP Ariba · JAGGAER · EXOSTAR®

GSA **OS4 Office Supply Fourth Gen** Contract Holder 47QSEA20D007B

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